



# 3rd AZERBAIJAN & CASPIAN SEA

## OIL & GAS WEEK 2015

September 28th - 30th 2015, Baku

[www.oliverkinross.com](http://www.oliverkinross.com)

Venue:



**30+ Top Level Speakers 200+ Delegates 15+ Exhibition Stands Post-Conference Workshops**

### GOLD SPONSOR



### EXHIBITOR



### SPEAKING ORGANISATIONS



### FEATURING:

- Featuring a 2 day comprehensive programme covering Upstream, Midstream & Downstream
- Post-conference Workshops – Learn from leading experts on how to operate in the Caspian region
- Unprecedented networking opportunities with key decision-makers in the Caspian's Oil & Gas industry
- Benefit from a wide-range of case studies & presentations from the Government, NOC, IOCs and many more key stake holders
- Exhibition space showcasing the latest industry technologies and services
- Discuss business & partnership opportunities in the comfort of a 5 star venue
- International Networking Party where delegates will meet, relax and network with the leading highlevel business professionals at the event
- Make use of our Business Match-Making Service and have our staff arrange meetings for you

### Top Level Speakers:

**ERIC MEYER**, Development Manager, TOTAL

**FUAD M. AHMADOV**, Managing Director, AZERBAIJAN SOUTH CAUCASUS PIPELINE LTD, SOCAR

**DR. MICHAEL HILMER**, Vice President Supply & Origination Caspian / South, E.ON

**MAGSUD MAMMADOV**, Director of External Relations, TANAP

SENIOR REPRESENTATIVES, WORLEYPARSONS EUROPE LTD

**JOHN W. HARKINS**, President & CEO, GREENFIELDS PETROLEUM

**ROBERT CEKUTA**, Ambassador, US EMBASSY AZERBAIJAN

**MALENA MARD**, Ambassador, EU DELEGATION TO AZERBAIJAN

**AGHALAR GASIMOV**, Deputy Construction Manager, SCP EXTENSION PROJECT, SAIPEM-AZFEN JV

**CANDIDO CANCELO**, Managing Director, PECOFACET DEUTSCHLAND

**GULMIRA RZAYEVA**, Leading Research Fellow, Energy Related Issues, CENTER OF STRATEGIC STUDIES UNDER THE PRESIDENT OF THE REPUBLIC OF AZERBAIJAN

**NATIG HAJIYEV**, Head of Drilling Department, SOCAR UMID

**DAVID ONIANI**, Advisor for Strategic Planning, GOGC

**SHAILENDRA MOHITE**, Senior Engineer, Q8 PETROLEUM COMPANY

**AKPER A. FEYZULLAYEV**, Head of Geology Department, AZERBAIJAN NATIONAL ACADEMY OF SCIENCES

**ANATOLY ZOLOTUKHIN**, Research Director, INSTITUTE OF ARCTIC PETROLEUM TECHNOLOGY, GUBKIN RUSSIAN STATE UNIVERSITY OF OIL AND GAS

**KORKMAZ IMANOV**, Professor and Researcher, AZERBAIJAN NATIONAL ACADEMY OF SCIENCES

**INGILAB A. AHMADOV**, Director Eurasia Extractive Industries, KHAZAR UNIVERSITY



Все выступления на конференции, будут переведены на русский, азербайджанский и английский языки.

## DAY ONE

### 09.00 Chairman's Opening Remarks

### 09.10 Latest Developments in Azerbaijan's Oil and Gas Sector

- Update from the Ministry of Energy of The Azerbaijan Republic
- Official welcome to the 3rd Annual Azerbaijan and Caspian Sea Oil and Gas Week 2015
- Recent activities, ongoing projects and investment potential.
- Latest industry insight and ongoing challenges

### 09.45 OPERATOR PANEL DISCUSSION: The Challenges in Operations and Developing Oil and Gas Fields Offshore in the Caspian

- Offshore operations in the Caspian Sea
- Key regional considerations
- Technical challenges and opportunities for new technologies
- Future outlook for the sector

#### Panelists:

**JOHN W. HARKINS**, President & CEO, GREENFIELDS PETROLEUM

**GULMIRA RZAYEVA**, Leading Research Fellow, Energy Related Issues, CENTER OF STRATEGIC STUDIES UNDER THE PRESIDENT OF THE REPUBLIC OF AZERBAIJAN

**ROBERT CEKUTA**, Ambassador, US EMBASSY AZERBAIJAN

### 10.30 Drilling Challenges in Developing Fields in Azerbaijan

- Working in the Caspian with minimal environmental impact
- Azeri-Chirag-Guneshli Field – Key Challenges and Current Solutions
- Opportunities for new technologies to increase developments of Azeri oil fields

### 11.05 Refreshment and Networking Break

### 11.25 Greenfields Petroleum Corporation - Operations and Activities in Azerbaijan

- Project updates from the Bahar oil & gas fields
- Technical drilling challenges
- Outlook and project milestones

**JOHN W. HARKINS**, President & CEO, GREENFIELDS PETROLEUM

### 11.50 Contaminant Diagnostics in Oil and Gas and "Contaminant Dictates the Method Philosophy"

**CANDIDO CANCELO**, Managing Director, PECOFACET DEUTSCHLAND

### 12.25 Absheron Condensate Gas Field: Overview & Projections

- Overview of the development
- Project status
- Way Forward

**ERIC MEYER**, Development Manager, TOTAL

### 13.00 Lunch

### 14.00 WorleyParsons in the CIS Region

- Project management capabilities, regional and Kazakhstan experience
- Russia experience – projects, RDIs, execution, integration with client, regulatory
- Improved capabilities
- Refinery, petrochem and offshore

SENIOR REPRESENTATIVES,  
WORLEYPARSONS EUROPE LTD

### 14.35 The Potential of LNG for the Caspian Region

- Insight into existing operations in Azerbaijan
- A market forecast for growth of the sector
- High technology developments within LNG
- Benefits and implications for the Caspian

**SHAILENDRA MOHITE**, Senior Engineer,  
Q8 PETROLEUM COMPANY

### 15.10 Drilling and Well Integrity in the Caspian – Key Challenges and Current Solutions

- Overview of regional drilling challenges
- An exciting time for the oil and gas industry – Increasing production through technological development
- Potential for new technologies in Azerbaijan

**NATIG HAJIYEV**, Head of Drilling  
Department, SOCAR UMID

### 15.45 Refreshment and Networking Break

### 16.05 PANEL DISCUSSION: Environmental Protection and HSE in Azerbaijan's Upstream Operations

- Testing, safety and risk management
- Security in the region – Challenges and requirements
- Developing an effective oil spill response plan

### 16.40 Petroleum Content in Azeri Section of the Caspian Sea: Spatial Distribution, Factors its Controlling and Further Prospects

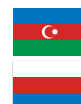
- Overview of the resource base in the Azeri section of the Caspian Sea
- Regional geological considerations and challenges for local operators
- How to maximise Azerbaijan's hydrocarbon potential

**AKPER A. FEYZULLAYEV**, Head of Geology Department,  
AZERBAIJAN NATIONAL ACADEMY OF SCIENCES

### 17.15 Closing Chairman Remarks

### 17.25 End of Conferences

### 18.00 Drinks Reception and Networking Function



Все выступления на конференции, будут переведены на русский, азербайджанский и английский языки.

## DAY TWO

### 09.00 Chairman's Opening Remarks

### 09.10 Shah Deniz: A Landmark Project in Azerbaijan's Future

- Project updates: Expansion and implementation until 2048
- Recent movements, investment decisions – Implications for the sector, long term exploration in the field
- Southern corridor gas links – What this means for Europe and the expansion of the sector in Azerbaijan

### 09.45 PANEL DISCUSSION: Challenges for Implementation of the Southern Gas Corridor

- Overview of supply, pipeline projects and interconnectors
- Meeting Europe's demands for natural gas
- Technical challenges at each stage of the gas value chain

**DR. MICHAEL HILMER**, Vice President Supply & Origination Caspian / South, E.ON

**FUAD M. AHMADOV**, Managing Director, AZERBAIJAN SOUTH CAUCASUS PIPELINE LTD, SOCAR

**DAVID ONIANI**, Advisor for Strategic Planning, GOGC

**MAGSUD MAMMADOV**, Director of External Relations, TANAP

### 10.30 Turkey's Importance in Regional Oil and Gas

- Updates from the TANAP leg of the Southern Gas Corridor
- Turkish demand for Azeri oil and gas
- Turkey's refining capabilities and downstream opportunities

**MAGSUD MAMMADOV**, Director of External Relations, TANAP

### 11.05 Refreshment and Networking Break

### 11.25 Trans Adriatic Pipeline – Bringing Gas to Europe under the Adriatic Sea

- Key fact and figures for the pipeline
- Projected capacity and expansion possibilities
- Project innovations – How and where are new technologies being implemented?

### 11.50 The South Caucasus Pipeline - Latest Strategic Developments

- Technical view of the project – Capacity and scalability
- Affects of fluctuating oil and gas prices on Azerbaijan's midstream operations
- Importance of SCP for regional energy security

**FUAD M. AHMADOV**, Managing Director, AZERBAIJAN SOUTH CAUCASUS PIPELINE LTD, SOCAR

### 12.25 Shah Deniz 2 - South Caucasus Pipeline Extension Project

- Detailed project overview and targets
- Explanation of the opportunities for the extension
- Key technical challenges and the need for new technologies
- Future outlook and project milestones for 2016 and beyond

**AGHALAR GASIMOV**, Deputy Construction Manager, SCP Extension Project, SAIPEM-AZFEN JV

### 13:00 Lunch

### 14:00 Regional Energy Security – Key Considerations Affects of falling oil and gas prices

- Azerbaijan in the regional energy context
- Maintaining and improving current growth in the Caspian region
- Importance of the Southern Corridor Gas

**DR. MICHAEL HILMER**, Vice President Supply & Origination Caspian / South, E.ON

### 14:35 EU Energy Strategy and the Role of Azerbaijan in Ensuring Diversification of Supply

- Latest developments in relations
- EU energy policy
- Oil and gas sustainability and security

**MALENA MARD**, Ambassador, EU DELEGATION TO AZERBAIJAN

### 15:10 Georgian Oil and Gas Activities – A vital player in Caspian Midstream Activities

- Operational insight into the Batumi Oil Terminal and Sea Port
- Maintaining and developing existing pipeline projects

**DAVID ONIANI**, Advisor for Strategic Planning, GOGC



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## DAY TWO

**15:45 Refreshment and Networking Break**

**16:05 Azerbaijan's Oil and Gas Production and Exports**

- Current production figures and demand for Azeri oil and gas
- Changing global oil prices and implications for oil and gas projects
- Azerbaijan within the regional and world market

**GULMIRA RZAYEVA**, Leading Research Fellow, Energy Related Issues, CENTER OF STRATEGIC STUDIES UNDER THE PRESIDENT OF THE REPUBLIC OF AZERBAIJAN

**16:40 Successfully Forecasting Oil and Gas Production in Azerbaijan**

- Key methods and techniques
- What this means for Azerbaijan's oil and gas sector
- Supply vs demand for Caspian oil and gas

**KORKMAZ IMANOV**, Professor and Researcher, NATIONAL ACADEMY OF SCIENCES OF AZERBAIJAN

**17:15 Closing Chairman Remarks**

**17:25 End of Conferences**

### OUR 2015 MEDIA PARTNERS


### OUR 2015 EVENT PARTNERS





## POST CONFERENCE WORKSHOPS

### WORKSHOP 1

#### DEVELOPING A COORDINATED OIL SPILL RESPONSE NETWORK IN THE CASPIAN SEA

- Environmental challenges for the Caspian Sea – Wildlife and coastline
- International cooperation and a joint response to a spill in the Caspian
- HSE Requirements – Key challenges for operator companies
- The use of new technologies and drones in improving HSE in the region

### WORKSHOP 2

#### DRILLING BETTER WELLS, SAFER AND FASTER

- A look at cutting-edge technology for the upstream sector
- Data-logging and its potential for maximising well efficiency
- Technical and environmental challenges to operating in the Caspian Sea
- Deep water and shallow water case studies

### WORKSHOP 3

#### IMPROVING THE BUSINESS ENVIRONMENT FOR AZERBAIJAN'S OIL AND GAS SECTOR

- Government initiatives and strategies
- Key challenges and opportunities for a better business climate
- Negotiating contracts and tenders for oil and gas projects in the region
- Investing and doing business within Azeri oil and gas

### WORKSHOP 4

#### OPAQUE TO TRANSPARENT: CASPIAN RESOURCES AND THE IMPLICATIONS OF EITI

- The EITI requirements and recommendations
- Implementing the EITI requirements
- Oil companies concerns and priorities
- Work plan and governance

**INGILAB A. AHMADOV**, Director Eurasia Extractive Industries, KHAZAR UNIVERSITY

Workshops will be held at the Four Seasons Hotel and will run from 10am - 4pm. Please register asap to secure your place - [info@oliverkinross.com](mailto:info@oliverkinross.com).



Все выступления на конференции, будут переведены на русский, азербайджанский и английский языки.

## VENUE INFORMATION



**FOUR SEASONS HOTEL**  
*Baku, Azerbaijan*

In this cosmopolitan oil capital on the Caspian Sea, Four Seasons presents a Beaux-Arts-style luxury hotel on the waterfront promenade – just steps from the Old City.

Situated in the heart of Baku, Four Seasons Baku is close to Maiden's Tower, Palace of the Shirvan Shahs, and Sabir Park. Also nearby are Nizami Museum and Fountain Square.



### ADDRESS

**77/79 Neftchilar Avenue, AZ1095,  
Baku, Azerbaijan**

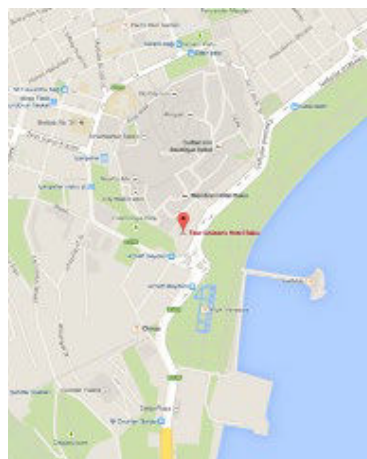
### Website

[www.fourseasons.com/baku](http://www.fourseasons.com/baku)



### DIRECTIONS/TRAVEL:

The nearest airport is Heydar Aliyev International Airport which is 26km away. It will cost approximately 20 AZN in a taxi (for London Cab Taxi Service) and in the region of 95-120 AZN for a private car. Please email Leila on:  
[leyla.ramazanova@fourseasons.com](mailto:leyla.ramazanova@fourseasons.com)  
at the Four Seasons to book these.



For further driving instructions please visit

[www.fourseasons.com/baku/destination/directions\\_and\\_maps/](http://www.fourseasons.com/baku/destination/directions_and_maps/)

for full instructions of how to get there.



### ACCOMMODATION:

Discounted rates have been arranged for all registered delegates at the Four Seasons.

Please email leyla with completed booking form to:

[leyla.ramazanova@fourseasons.com](mailto:leyla.ramazanova@fourseasons.com)

### THE RATES ARE AS FOLLOWS:

Deluxe city view room -  
199 AZN Room only

Deluxe sea view room -  
219 AZN Room only  
(exclusive of VaT 18%, 6% service charge and 1.1 AZN municipality tax)

Please note that it is each individual attendee's responsibility to obtain the correct visa for entry into the country. Oliver Kinross is happy to assist with this (invitation letters can be arranged for you) however cannot be held responsible for any visa being declined/refused.



### VISA:

Delegates will need to gain a business Visa for access into Azerbaijan. Processing time and costs for your letter of invitation and your visa vary so you must start this process immediately. For advice and what you need please refer to the following website:  
<https://www.visaforazerbaijan.org.uk/>

We have also set up a contact with an independent travel agent who can provide assistance on obtaining a letter from the Azerbaijani ministry of Foreign affairs. Please contact Irina Legay on the following contact details for info regarding this:  
[visas.uk@ctmstravel.com](mailto:visas.uk@ctmstravel.com)  
[irina.ligay@ctmstravel.com](mailto:irina.ligay@ctmstravel.com)  
+44 (0)20 7400 9481





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## SPONSORSHIP OPTIONS

### Exhibitor Package

PRICE £4,950

- 2 conference tickets.
- 2 guest of sponsor tickets (These can only be given to oil and gas companies)
- A 2 x 3 metre exhibition space and meeting area.
- Business Matchmaking Service – Let us know the names and job titles of any companies or individuals you would like to meet. We will then do our best to ensure they are at the event and will aim to introduce them to you.
- Exposure of your corporate logo and profile on the conference programme (approximately 15,000 copies distributed to your target market worldwide).
- Exposure of your corporate logo and profile on the conference website; hyper link to your website.
- Your company literature / material in every delegate pack.
- Branding and inclusion of your company in all conference material.
- The confidential delegate list provided to your sales / marketing team (2 weeks prior to the event taking place).
- Use of the Sponsor's meeting room for one-on-one meetings with delegates.

### Silver Plus Package

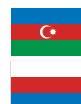
PRICE £6,750

- 2 conference tickets.
- The opportunity to sit on the Panel Discussion on day two of the event.
- 3 guest of sponsor tickets (These can only be given to oil and gas companies)
- A 2 x 3 metre exhibition space and meeting area.
- Business Matchmaking Service – Let us know the names and job titles of any companies or individuals you would like to meet. We will then do our best to ensure they are at the event and will aim to introduce them to you.
- Exposure of your corporate logo and profile on the conference programme (approximately 15,000 copies distributed to your target market worldwide).
- Exposure of your corporate logo and profile on the conference website; hyper link to your website.
- Your company literature / material in every delegate pack.
- Branding and inclusion of your company in all conference material.
- The confidential delegate list provided to your sales / marketing team (2 weeks prior to the event taking place).
- Use of the Sponsor's meeting room for one-on-one meetings with delegates.

### Gold Package

PRICE £8,950

- 3 conference tickets.
- The opportunity to give a 35 minute presentation.
- 4 guest of sponsor tickets (These can only be given to oil and gas companies)
- A 2 x 3 metre exhibition space and meeting area.
- Business Matchmaking Service – Let us know the names and job titles of any companies or individuals you would like to meet. We will then do our best to ensure they are at the event and will aim to introduce them to you.
- Exposure of your corporate logo and profile on the conference programme (approximately 15,000 copies distributed to your target market worldwide).
- Exposure of your corporate logo and profile on the conference website; hyper link to your website.
- Your company literature / material in every delegate pack.
- Branding and inclusion of your company in all conference material.
- The confidential delegate list provided to your sales / marketing team (2 weeks prior to the event taking place).
- Use of the Sponsor's meeting room for one-on-one meetings with delegates.



Все выступления на конференции, будут переведены на русский, азербайджанский и английский языки.

To register please bookings to +44 (0)20 7127 4503 or call us on +44 (0) 20 7127 4501

If you do not hear from us within 24 hours of making a booking then please call our offices or email us at info@oliverkinross.com to confirm registration

## Booking Contract

Name	Name
Job	Job
Email	Email
Name	Name
Job	Job
Email	Email
Organisation	Billing Address
Telephone	Booking Code (if applicable)
Fax	Email
Signature	

## Payment

Please tick how you would like to make payment

**CREDIT CARD** *If paying by credit card then we will contact you by telephone to collect credit card details, please provide the telephone number you would like us to contact you on.*

Tel:

**BANK TRANSFER** *Payment terms within 5 working days*

**Programme Code TR1**

**£395 - A half-page advert in the delegate pack + Seat Drop**  
*A5 half-page colour advert printed within the delegate pack.  
 Your company literature can be placed on every seat of the conference on Day 1 of the event*

**£495 - A full-page advert in the delegate pack + Seat Drop**  
*A4 full-page colour advert printed within the delegate pack. Your company literature can be placed on every seat of the conference on Day 1 of the event*

### GROUP BOOKING DISCOUNTS:

Register 3 people and receive a 10% discount,  
 Register 4 people and receive a 15% discount,  
 Register 5 or more people and receive a 20% discount

**Delegate ticket – Standard rate £1,895**

All registrations are subject to a £60 fee for the conference documentation and presentations which are emailed to attendees the week after the conference. If any company does not wish to receive conference documentation after the event then it is optional and they can opt out of purchasing it.

**NETWORKING EVENT** – *If you ARE attending the Networking Event please check this box - if your plans change please let us know immediately as we can offer this space to another delegate. Please note that the networking event is strictly for conference attendees only and spaces are subject to availability.*

#### Terms and Conditions

- The conference fee is inclusive of conference materials received on the day, refreshments and luncheon.
- Payment terms: Payment is to be made within 5 working days of invoice date
- Once Oliver Kinross Ltd. has received the signed booking form by fax/email, the agreement is complete. By signing and returning the booking form, the customer has agreed to make payment of the full delegate fee (and/or advert/seat drop if applicable) even if payment is not made within the stated payment terms.
- Substitutions can be made at no extra charge up to 2 days before the event.
- Cancellations received in writing more than 7 days before the event will receive a full credit voucher. Credit vouchers can not be issued for cancellations made less than 7 days prior to the event. Credit vouchers may be used towards payment for any other Oliver Kinross event in the following 12 months. The credit voucher/substitution policy stands even if payment has not been received as at the time of cancellation.
- Oliver Kinross will make every reasonable effort to adhere to the advertised conference package but reserves the right to change dates, location, content, speakers or topics if necessary. Any communication concerning the event shall not form part of the contract. If an event is cancelled for any reason the client shall receive a full credit voucher.
- The customer is wholly responsible for booking and paying for all travel, accommodation and other services associated with attendance at an event. Under no circumstances shall Oliver Kinross Ltd. be liable for any expenses incurred by the customer even if the event is cancelled, postponed or modified in any way. It is agreed that the customer will only book such services where the customer has the right and ability to cancel these without cost or penalty and retains and accepts full ability and responsibility to do so.
- Oliver Kinross shall have no liability whatsoever for any indirect costs or expenses or any consequential losses howsoever incurred by the customer in any circumstances including, for example, lost profits, lost revenues, lost business opportunity, lost goodwill.
- Oliver Kinross acts as organiser and co-ordinator of the event and will subcontract all presentation duties and preparation of all course materials and accepts no liability for the acts or omissions of its sub-contractors or for any aspect of the information, views or data presented at any event.
- Events will be located in suitable conference facilities within hotels, conference halls etc. Oliver Kinross will use its reasonable endeavours to ensure that such premises are suitable and appropriate for such events but shall have no liability for any accident, inconvenience, theft, loss, damage, non-availability of facilities or any other difficulty or loss at such event where this is beyond the reasonable control of Oliver Kinross Ltd.
- Data Protection. The customer agrees that some data concerning the customer will be included within the conference delegate list. The delegate list will be made available to selected third parties involved in the conference. Please advise Oliver Kinross in writing if you do not wish to be included in the delegate list.
- Force Majeure. Under no circumstances shall Oliver Kinross have any liability for any act, loss, damage, expense, mistake, omission or other event which is outside its reasonable control.
- Severability. If any term is held to be invalid or unenforceable then that shall not prevent the remainder of this agreement from remaining valid.
- Governing law. This agreement shall be governed by the laws of England.
- All prices quoted above are net of applicable taxes. Oliver Kinross Ltd reserves the right to charge applicable taxes in addition to the above price.
- Credit card payments may be taken and charged in Pounds Sterling using the latest conversion rate of the Bank of England.
- For events taking place in South Africa, the invoice and credit card payments may be issued or taken in ZAR and charged using the latest conversion rate of the Bank of England.
- Should any applicable sanctions, legislation or bank regulations prohibit this event or make its operation impractical then Oliver Kinross reserves the right to relocate the event to another country or region as appropriate.





**All events will be translated in to English, they will feature an exhibition, conference and networking part.**

If you would like to receive details on the oil and gas conferences and exhibitions we are organising throughout the CIS region please get in contact.

We can arrange group booking discounts if you wanted to exhibit or attend multiple events.

**Please contact**

Brian Kho

Event Manager

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+852 3975 5710

Clare Tang

Event Manager

clare.tang@oliverkinross.com

**Reserve your place now!**

Recent Exhibitors at Caspian Oil & Gas Events

