



Balkans Investment Consulting Agency

BICA Ltd.

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WHO WE ARE:

Balkans Investment Consulting Agency is a private company that provides consulting, operational and brokerage services to clients doing business in Bulgaria and any nearby CEE countries. Having experience in Ukraine, Kosovo, Serbia and Macedonia, we effectively attract private equity finance and perform any related consulting activities for projects in the commercial real estate and renewable energy (emphasis on photovoltaic projects) sectors, as well as for a variety of manufacturing and service companies.

LOCATION:

The headquarters of the company is centrally located in Sofia, Bulgaria. We also have an office in Pristina, Kosovo that further contributes to our activities.

OUR VALUES AND ADVANTAGES:

Our mission is to be comfortably useful. This means that any client, investor or partner will get a peace of mind that he is understood and serviced in a convenient manner, without unnecessary words or slogans.

SCOPE OF ACTIVITIES:

- **Consulting services** – we help investors with market studies, feasibility analyses and financial models that validate investment plans and outline the best approach to investments;
- **Raising finance** – we have experience raising both debt and equity finance for projects in the real estate, renewable energy, manufacturing and other industries in the Balkans;
- **Personnel management and compliance solutions** – we ensure local work compliance and operational management for foreigners working in Bulgaria, as well as send our own employees supporting telecom, energy and defense projects all over the world (emphasis on Europe);
- **Sales representation** – we assist companies from various industries sell on the Balkans (Bulgaria, Serbia, Macedonia, Albania, Kosovo and Montenegro);

MEMBERSHIP AND ALLIANCES:

BICA is a proud member of international professional organizations such as the American Chamber of Commerce and the Atlantic Club in Bulgaria, the Russian Chamber of Commerce in Europe, the Bulgarian-Dutch Business Club, Global Real Estate Consultants (GREC) and others.